



Trade Up Policy –

Older Songbird instruments and instruments built by others

We take trade-ins on anything. Not just dulcimers, but almost any musical instrument. We want to offer you the best possible trade-in value for whatever you want to trade. We can resell almost anything, so what we typically do is figure out what we believe we could get for your instrument on a relatively quick sale, and that is what we offer you, less whatever it will cost us for repairs or whatever the instrument needs. We have been at this for a long time, so have a good sense of what instruments are worth, and how to sell them. We want to help you get your new Songbird Dulcimer, so that is most important. When we resell your old instrument, we get all of our money back, so it pays us to be as generous as possible on trade-ins. Plus, it is fun! One big caveat here; we will need to see and evaluate your old instrument before we can give you a firm amount to allow on a trade-in. Again, no instruments from the homes of smokers, please.

Instruments bought from Songbird before 6/30/2013

Instruments bought from us before 6/30/2013 are still covered under the old TradeUp Policy.

Please call us at 563-288-4122 if you are interested in taking advantage of any of these offers.